**Федеральное государственное образовательное**

**бюджетное учреждение высшего образования**

**«ФИНАНСОВЫЙ УНИВЕРСИТЕТ**

**ПРИ ПРАВИТЕЛЬСТВЕ РОССИЙСКОЙ ФЕДЕРАЦИИ»**

ИНСТИТУТ ЗАОЧНОГО И ОТКРЫТОГО ОБРАЗОВАНИЯ

ДЕПАРТАМЕНТ ЯЗЫКОВОЙ ПОДГОТОВКИ

**КОНТРОЛЬНАЯ РАБОТА №2**

по дисциплине «Иностранный язык»

Вариант №4

 Студент\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 (Ф.И.О.)

 Курс\_\_\_\_\_\_\_\_ № группы \_\_\_\_\_\_\_\_\_

 Номер зачетной книжки\_\_\_\_\_\_\_\_\_\_

 Преподаватель \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 (Ф.И.О.)

Москва 2019

**I. Match the words with the definitions.**

|  |  |
| --- | --- |
| 1) retail2) client3) discount4) commodity5) invoice6) price7) supplier8) budget | a) a customer, often one that buys a serviceb) sales to customers in shopsc) an amount of money a person or organization has to spend on somethingd) a lower price than usuale) a company that sells goods to shops and businessesf) a substance or product that can be traded, bought, or soldg) a document that a supplier gives to a customer, with information about what the customer is buying and how much it costsh) how much money something costs |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| b | a | d | f | g | h | e | c |

**II. Complete each sentence with a word from the box.**

|  |  |  |  |
| --- | --- | --- | --- |
| macroeconomics | supplier | research | money |
| demand | inflation | banks | investment |

1. Demand comes from people who want to spend or invest money.

2. We buy office equipment from a supplier in Wales.

3. Most governments aim to have steady economic growth, to control inflation and to avoid recessions.

4. Investment in technology can make industry more efficient.

5. We did a lot of market research before we designed the new product.

6. Macroeconomics looks at how the domestic economy interacts with the economies of other countries.

7. Paper money first appeared in China.

8. Banks help people transfer money securely.

**III. Match (1-8) with (a-h) to make sentences.**

|  |  |
| --- | --- |
| 1. People who are self-employed need to keep a close account of their income and expenses 2. You can get nice clothes at bargain prices 3. The Prime Minister regretfully accepted the resignation 4. I would be very careful about getting into any business ventures with Jackson 5. If you continue to spend more money than we are bringing in, 6. The store is going to have a big sale to get rid of 7. He is always working on some new business ventures, but I don't know 8. So, what do I owe you for the work | a) of his Finance Minister. b) you will bankrupt us within a year. c) because he has gone bankrupt a couple of times. d) if he actually makes any money from them or not. e) you've done so far? f) for tax purposes. g) some of its surplus stock. h) if you really shop around. |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| f | h | a | c | b | g | d | e |

**IV. Put the words in the right order.**

1. many, market, There, in, competitors, are, too, this

There are too many competitors in this market.

2. new, from, time, must, companies, Competitive, launch, products, time, to

Competitive companies must launch new products from time to time.

3. years, for, other, of, trading, thousands, with, been, Countries, have, each

Countries have been trading with each other for thousands of years.

4. this, companies, for, are, Five, competing, contract

Five companies are competing for this contract.

5. most, taxation, Governments, through, money, get, of, their

Governments get most of their money through taxation.

**V. Choose the correct option a-c to complete the sentences.**

1. Experts have been warning of the bankruptcy since the company was founded.

 a) have been warning b) warned c) have warned

 2. We had already shipped the goods when your telegram arrived.

 a) have shipped b) had shipped c) shipped

 3. I have reviewed your proposal, and I'm quite impressed.

 a) reviewed b) review c) have reviewed

 4. The company has been dealing in car sales for many years.

 a) has been dealing b) was dealing c) is dealing

 5. By the end of the month I will have finished this project.

 a) will finish b) will have finished c) finish

 6. I had already gotten the approval of three committee members before Bob signed off on the project.

 a) had already gotten b) did already get c) have already gotten

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| --- | --- | --- | --- | --- | --- |
| 1 | 2 | 3 | 4 | 5 | 6 |
| a | b | c | a | b | a |

**VI. Complete each sentence with a verb in the correct form, - ing or to...**

 1. Don't forget to include a letter with your CV.

 a) to include b) including

 2. After hours of negotiating, we managed to reach an agreement.

 a) reaching b) to reach

 3. I have never been very good at saving money.

 a) saving b) to save

 4. We determined to finish the project by the end of the next year.

 a) finishing b) to finish

 5. Don't accept anything – you must go on looking for your ideal job.

 a) looking b) to look

 6. The buyers want to know our terms of payment.

 a) knowing b) to know

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| --- | --- | --- | --- | --- | --- |
| 1 | 2 | 3 | 4 | 5 | 6 |
| a | b | a | b | a | b |

**VII. Rewrite the sentences in the passive.**

 1. They sell the gold on international markets.

 The gold is sold on international markets.

 a) is sold b) sells

 2. I have invested my money in real estate.

 My money has been invested in real estate.

 a) has been invested b) has invested

 3. The employees are improving the situation.

 The situation is being improved by the employees.

 a) is improving b) is being improved

 4. Henry Ford invented the assembly line.

 The assembly line was invented by Henry Ford.

 a) is invented b) was invented

 5. You can find the order form on the last page of the catalogue.

 The order form can be found on the last page of the catalogue.

 a) can be found b) can found

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 1 | 2 | 3 | 4 | 5 |
| a | a | b | b | a |

**VIII. Underline the correct words.**

1. If the plan ***succeeds*** */ will succeed,* you will make a big profit.

2. What would you do if you *will find /* ***found*** a one hundred dollar note on the sidewalk?

3. We will cancel our order if you ***don't deliver*** */ won't deliver* the goods by Friday.

**IX. Translate the sentences from English into Russian.**

1. Almost every country in the world has its national currency. Some countries share a common currency, for example, the 13 European Union member countries.

Почти каждая страна в мире имеет свою национальную валюту. Некоторые страны пользуются общей валютой, например, 13 стран, которые входят в Европейский Союз.

2. An exchange rate is the price of a currency. Like any price it is decided by supply and demand in the market.

Валютный курс – это цена валюты. Как и любая цена, он определяется предложением и спросом на рынке.

3. The rate of exchange is the equilibrium between demand for the currency and its supply.

Валютный курс – это равновесие между спросом на валюту и её предложением.

 4. A change in the exchange rate of the currency always has an impact on the country's economy.

Изменения в обменном курсе валюты всегда влияют на экономику страны.

**X. A. Read this text.**

**Mergers and Takeovers**

Merger is the combination of two or more companies into a single corporate entity that often takes on a new name. Mergers enable the companies to share the resources and to increase the level of their strength. In some instances, mergers take place in order to expand the business operations towards a different region.

There are many advantages that the companies gain through mergers such as increase in the sales revenue and market share in the industry, increase in tax efficiency. Further, mergers reduce the cost, increase the profits and increase the shareholder’s value in both merged companies.

Takeover or acquisition is a combination in which one firm, the acquirer, purchases and absorbs the operation of another firm, the acquired. Usually in a takeover, a larger company is acquiring a smaller company. The acquisition takes place with the motive of increasing the market share and to increase the level of company performance with the acquired resources to the company.

Merger is an integration between two or more firms in order to expand the business operations. Takeover means the acquiring of a company in order to increase the market share of the business.

• Mergers are primarily practiced by the companies to reduce the risk of entering into a new market place.

• Takeover is a strategy used to expand the market share of the company and most often large companies acquire small companies.

Mergers and takeovers have been a part of the business world for centuries. In today's dynamic economic environment, companies are often faced with decisions concerning these actions. Through mergers and acquisitions, a company can develop a competitive advantage and ultimately increase shareholder value.

**B. Mark the sentences a) T (True)**

**b) F (False)**

**c) NG (Not Given)**

1. There are many disadvantages that the companies get through mergers.

 2. Mergers give the companies the opportunity to share the resources and to increase the level of their strength.

 3. Companies are encouraged to takeover other companies by an investment bank.

|  |  |  |
| --- | --- | --- |
| 1 | 2 | 3 |
| F | T | NG |